



**TUTORIAL #23: THEORY OF THE FIRM & MARKET STRUCTURE**

**Part 1: Costs of Production**

**Section A – Complete BEE questions 1- 2 in lecture notes (Part 1) and the following Concept Check Questions [Answers will be available on Moodle]**

**Concept Check Questions**

Q1. Are the following short-run or long-run adjustment? (a) Wendy's builds a new restaurant; (b) Acme Steel Corporation hires 200 more production workers; (c) A farmer increases the amount of fertilizer used on his corn crop; and (d) An Alcoa plant adds a third shift of workers

In theory, the SR is defined as a period when quantity of fixed factors cannot be altered or changed. Whereas, the LR is defined as a period when ALL factors ( including fixed factors) can be altered/changed.

- (a) Long run ( Plant is a fixed factor)
- (b) Short-run ( Production worker is a variable factor)
- (c) Short-run ( Fertilizer is a variable factor)
- (d) Short-run ( Factory workers/factory operator is a variable factor)

FYI: However, in reality firms are always operating in the SR. The LRAC is a planning curve. Once a given plant size, no matter how big is built, it cannot be altered in the SR.

Q2. Distinguish between explicit and implicit costs, giving examples of each.

Firms use 2 types of resources to produce an output:

- (1) Paid for ( resources that doesn't belong to the owners of the firm)
- (2) Unpaid for ( resources that belong to the owners of the firm)

These gave rise to the distinction between explicit and implicit costs.

**Explicit costs are cost incurred when an actual monetary payment is made.**

**These are direct payments to factors of production that are not owned by the firm.**  
For example, wages to its employees, utilities bills, cost of raw materials.

**Implicit/Imputed costs are not actual payment made for the use of resources. They represent opportunity cost incurred in using resources which belong to the owners of the firm.**

**Typical examples:**

- (1) O.C. of using own premises ( ie Forgone rentals – rentals that could have been collected if building is rented out to others)
- (2) O.C of using owner's labour (ie forgone salary - salary the owner of a firm forgoes by operating his or her own firm and not working for someone else)



- (2) O.C. of using own capital ( ie forgone interest – interest that could have been earned should he save in a bank or loan it out to others)

Q3. Gomez runs a small pottery firm. He hires one helper at \$12,000 per year, pays annual rent of \$5,000 for his shop, and spends \$20,000 per year on materials. He has \$40,000 of his own funds invested in equipment (pottery wheels, kilns, and so forth) **in the previous year** that could earn him \$4,000 per year if alternatively invested. He has been offered \$15,000 per year to work as a potter for a competitor.

He estimates his entrepreneurial talents in other areas are worth \$3000 per year.

Total annual revenue **this year** from pottery sales is \$72,000. Calculate accounting profits and economic profits for Gomez's pottery **this year**.

**Explicit costs (direct payments to factors of production that are not owned by the firm) : \$37,000 (= \$12,000 for the helper + \$5,000 of rent + \$20,000 of materials).**

**Implicit costs (do not involve direct payment to a third party, but which nevertheless involve a sacrifice of some alternative which means an opportunity cost is incurred): \$ 22,000 (= \$4,000 of forgone interest + \$15,000 of forgone salary + \$3,000 of entrepreneurship/ implicit cost of risk bearing/normal profits).**

**Accounting profit = \$35,000 (= \$72,000 of revenue - \$37,000 of explicit costs)**

**Economic profit = \$13,000 (= \$72,000 - \$37,000 of explicit costs - \$22,000 of implicit costs).**